

Terence A. (Terry) Walts, MBA

BIO

Terence (Terry) Walts currently serves as President, CEO of *Cambium Medical Technologies LLC*, a start-up out of Emory University developing proprietary platelet-derived biologics for certain therapeutic applications including chronic dry eye. Additionally, he currently serves as consultant and Director of *Cambium Oncology LLC*, a company he helped found in early 2018. From 2006-16 he served as President and CEO of *3Ti, LLC*, a medical device/diagnostics start-up developing next generation automated blood analyzer technology for the pre-transfusion diagnostics market.

From 2002-05 Mr. Walts served as President, CEO of *Refocus Group* (RSCS/OTB), an eye care company developing a surgical procedure for presbyopia and glaucoma, taking the company public in 2003. Before *Refocus*, Mr. Walts served from 1988-98 as SVP, Sales and Marketing and later SVP, New Business Development at *CIBA Vision/Novartis* (NVS/NYSE). From 1995-98 he also served as Chief Marketing Officer and Director of *Autonomous Technologies* (NASDAQ/ATCI) a refractive laser surgical company helping take *Autonomous* public in 1996. Mr. Walts also served from 2005-16 as outside Director and Chair of the Board's Compensation Committee of *VirtualScopics*(VSCP/NASDAQ), a medical software imaging services company for big Pharma. During his 30+ years in life sciences he has personally taken two companies public, had three start-ups acquired by industry leaders or a strategic investor and finally--raised or help raise over ~\$65 million in private start-up funding.

From 1971-88 Mr. Walts pursued a career in consumer packaged goods marketing/product management with *Lever Brothers (Unilever)*, *General Foods*, *Hanes Corporation*, *CIBA-Geigy's Ag Division* and *No Nonsense (Kaiser-Roth)* where he last served as VP-Marketing.

Mr. Walts holds a BS in Marketing from Indiana University and MBA (cum laude) from the University of Notre Dame.